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# 2018 JOHN HANCOCK INSURANCE SUMMIT

THE RITZ-CARLTON, SARASOTA APRIL 22-26, 2018

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#### QUALIFICATIONS

Producer qualification is \$550,000 target premium from the sale of individual and survivorship non-variable life insurance products from 1/1/2017 through 12/31/17. Recipients will be determined as of February 1, 2018. Open to independent producers only. Producers must be at least 21 years of age to participate. Attendance is by invitation only and John Hancock retains the sole right to determine awards. Producers must meet production requirements, hold a current contract, and be in good standing with John Hancock at the time of the incentive. No substitution, transfer, or cash in lieu of award is allowed. New York production is not included in determining awards.

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